# KOUD-DSTRBUTION

Get more deliveries done over the same time

Route planning. Delivery monitoring. Communication with buyers.





### SCOPE OF APPLICATION J

Delivery of all types of goods under control





#### SUPERMARKETS

Food, consumer goods, FMCG, and any other items from your stores

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#### **ONLINE MARKETPLACES**

Electronics, cloths, and home appliances of any type and size



#### **COURIER SERVICES**

#### Parcels to private correspondence, KLOUD DISTRIBUTION has it covered



### WHO BENEFITS?



Drivers get routes on their smartphones, contact dispatchers in one click, and have order details at hand.

Couriers add comments and photos to an order if somethings goes wrong.

Managers save time on planning routes and distributing orders among vehicles. The system does it automatically.







Buyers know when the driver is coming and can see his movements on their smartphone



### WHY CONTROL DISTRIBUTION?



More goods delivered in the same time with smart planning options Less miles driven due to optimised routes No paperwork. All documents and order details stored online and never lost



Routes rearranged for last minute orders to make all possible deliveries Mistake-free delivery as dispatchers, drivers, and clients communicate



### **TOP FEATURES**





Quick creation and import of orders from your internal accounting system without the need of integration.



Links to couriers' movements for buyers. Customers will watch the goods coming, and the link will expire automatically after delivery.



Planning of routes based on warehouses and showrooms locations with estimated delivery time to plan for next trips.



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Analytics, statistics, and reports on performed deliveries with the option to compare planned vs. actual routes.





## HOW IT WORKS? DASHBOARD



ſhe	big	picture	of	distribution	ſ

Dashboard presents summary information and allows one-click access to Orders, Routes, Reports and Chat:

- Orders section is a calendar showing days with undistributed orders, and the number of single and permanent orders.
- Routes section displays summary of active, planned, and fulfilled routes.
- Reports section features statistics on the last report for the previous day.
- Chat section indicates unread messages from your drivers.

Dash	nboar	d				
Ord	ers					
	0	- N	lover	nber	201	7
	Mon	Tue	Wed	Thu	Fri	
			1	2	3	
	б	7	8	9	10	
	13	14	15	16	17	
	20	21	22	23	24	
	27	28	29	30	1	
	Single	e orde	rs: 19			
	Percen		of orde	rs visit	ted wit	th
	Percen		of orde	rs visit	ted in	tin
	Order's 9:22:1		ime (es	stimat	ed)	



	December 2017 🕨 ²	A setting	Diagolas	Eul@lad
t Sun	Mon Tue Wed Thu Fri Sat Sun	Active 7	Planning	Fulfilled
5	27 28 29 30 <b>1 2 3</b>	/	/	Z
12	4 5 6 7 8 9 10	Units 2	Units 3	Units 3
19	11 12 13 14 15 16 17	2	5	3
26	18 19 20 21 22 23 24	Total number of orders	Total number of orders	Total number of orde
	25 26 27 28 29 30 31	11	15	5
		Estimated mileage	Estimated mileage	Estimated mileage
	Permanent orders: 503	11 km	19.1 km	9km
t sta	Total orders 3	<ul> <li>driver_logist ( Courier</li> <li>Carlos Sainz Jr. ( Jage</li> <li>Objected ( Dtub) 27</li> </ul>	uar XK8 )	
	Percentage of non-visited orders 66.7 %	<ul> <li>Christopher ( BMW 73</li> <li>Chuck Norris ( Aston Dani Pedrosa</li> </ul>		
	Orders' estimated mileage	Fernando Alonso ( Bu Jaimito	ickaroo's rocket car )	
	1511 km	Jesús Puras		

## HOW IT WORKS? ORDERS

#### **Create orders**

Add orders with detailed description:

- Type: single or permanent for repeated deliveries
- Details: address, name, description, and cost
- Client information: name, phone number, and e-mail
- Loading parameters: weight, volume, unloading time
- Delivery: time interval, radius, and vehicle type



#### Import orders

Upload order list from your accounting system:

- Add CSV or XLSX files in one click
- Edit multiple orders at once and rearrange predistributed orders

OMT +03.00     OMT +03.00     PLANNING     PLANNING     MOVENT ORDERS     MOVES     MOVES     REPORTS     CHAT     COders' type     single     Delivery interval     Orders' type     single     Warehouse     Marehouse     Marehouse     Tags     Tags	CAMT + 603:00  PLANNING  PLANNING  AND PLANNING AN	CMT +03300  PLANNING  PLANNING  A NEW ORDER  A ROUTES  REPORTS  C CHAT  C Soarch  Orders' type Single  Delivery interval  Warehouse Warehouse  Warehouse parameters  Geofences Tags Tags	<b>5</b> ,	Logistics
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Delivery inte	rval from
23 Mar	08:00
Vehicle ty	/pe
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Tags	



	-		Address	Delivery inte		Unloading time	Comments	Cost	Weight	Volume	Vehicle type	Phone	Tags	:
•			Elm Str., 18	15 Mar	08:00 - 18:00	2 min		05	U kg	20 m3				
· · -	] 6	Order 4	One Str., 8	15 Mar	08:00 - 18:00	2 min		204 545 \$	15 kg	20 m3				
10	] 7	Order 7	Elm Street, 1	17 Mar	08:00 - 18:00	2 min		4 545 000 \$	13 kg	20 m3				
10	8	Order 6	Elm Str., 32	17 Mar	08:00 - 18:00	2 min		204 \$	1 kg	20 m3				
1	9	Order 32	Elm Str., 2	17 Mar	08:00 - 18:00	2 min		204 \$	15 kg	20 m3				
1	] 10	Oder 1	Elm Str., 24	17 Mar	08:00 - 18:00	2 min		204 \$	13 kg	20 m3				
1	] 11	Order 2	Elm Str., 16	17 Mar	08:00 - 18:00	2 min		204 545 \$	13 kg	20 m3				
10	] 12	Order 379	Elm Str., 2	14 Mar	10:45 - 17:00	20 min		78 000 000 \$	800 kg	12 m3	Truck	+375296830357	20ттн	
10	] 13	Order 380	Elm Str., 3	14 Mar	10:45 - 17:00	2 min		204 545 \$	13 kg	20 m3	Car	+375299079277		
10	] 14	Order 381	Elm Str., 13	14 Mar	10:45 - 17:00	0 min		4 545 000 \$	15 kg	20 m3		+375336308749		
10	] 15	Order 382	Elm Str., 33	14 Mar	10:45 - 17:00	0 min		98 765 000 \$	1 kg	122 m3		+375296464307		
10	] 16	Order 397	Elm Str., 14	15 Mar	10:45 - 18:02	3 min		46 \$	500 kg	10 m3	Car	+375445741442		
10	] 17	Order 398	Elm Str., 23	15 Mar	10:45 - 18:02	20 min		78 000 000 \$	800 kg	12 m3	Truck	+375296830357	20ттн	
10	] 18	Order 399	Elm Str., 3	15 Mar	10:45 - 18:02	2 min		204 545 \$	13 kg	20 m3	Car	+375299079277	6	10
1	] 19	Order 400	Elm Str., 12	15 Mar	10:45 - 18:02	0 min		4 545 000 \$	15 kg	20 m3		+375336308749		
1	] 20	Order 401	Elm Str., 12	15 Mar	10:45 - 18:02	0 min		98 765 000 \$	1 kg	122 m3		+375296464307		
1		Please se	elect orders										(c) NE	



	Type Single	CLIENT	
	Cost, S O	Client name	
Weight, kg	Volume, m3	Phone 1	
0 Delivery in 23 Mar		Phone 2	
Unloading time, min	Priority	E-mail	
2	0	ATTACH FILE	
		UPLOAD	

## HOW IT WORKS? PLANNING

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### Select orders from the list

- Find the necessary order faster with filtration by the core fields, delivery time, tags, and warehouses.
- See addresses of the selected orders on the map.

### Select vehicles for delivery

• The system selects the most suitable vehicles and distributes orders based on their characteristics.

#### Approve order distribution

- Overview preliminary routes featuring minimum distance and time for a delivery.
- Re-optimise the route automatically or manually by adding new orders.





ne ↑	Address	Delivery interval	Phone	÷
nt1	Vor der Seelhorst, Seelhorst 30519, Hannover, Germany	2016-Mar-05 10:00 - 12:00	+7785441101011	
nt2	Hildesheimer Straße 314, Laatzen 30880, Hannover, Ger	2016-Mar-05 13:00 - 14:00		
z Cabrera	Bay	2016-Mar-08 10:00 - 20:00		
Han ABC	Luỹ Bán Bích, Vietnam, Hồ Chí Minh	2016-Mar-04 20:00 - 22:00	+840983111222	

#### 39 orders selected

() NEXT



Name ↑	Delivery interval	Estimated arrival	Estimated mileage	Address	:
🏮 Miami 1		06-01-2018 09:00 - 10:35	61.1 km		
S Dixie Hwy Warehou	06-01-2018 09:00 - 18:00	06-01-2018 09:00		S Dixie Hwy 13501, Miami, FL 331	56,
221	06-01-2018 09:00 - 18:00	06-01-2018 09:21	12.0 km	Amalfi Avenue 417, Miami, FL 331	46,
223	06-01-2018 09:00 - 18:00	06-01-2018 09:39	7.2 km	Nw 11Th St 3790, Miami, FL 3312	6, U
233	06-01-2018 09:00 - 18:00	06-01-2018 10:01	8.0 km	Sw 25Th Rd 421, Miami, FL 33129	, US
239	06-01-2018 09:00 - 18:00	06-01-2018 10:35	33.9 km	S 17Th Avenue, Hollywood, FL 330	020,
🏮 Miami 2		06-01-2018 09:00 - 10:42	85.6 km		
🦪 Miami 3		06-01-2018 09:00 - 09:55	25.1 km		
🥪 Miami 4		06-01-2018 09:00 - 11:24	161.4 km		



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BACK

SAVE

### HOW IT WORKS? CONTROL

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#### Monitor delivery process

Track active, planned, and fulfilled routes in real time:

- View order statuses: confirmed, rejected, missed, visited with advance or delay.
- Monitor route performance on the map with markers for each route point.
- Compare estimated vs. actual routes with arrival time and mileage on the map or in the list.
- Enter the chat with drivers in one click

#### Access delivery data online

- Overview detailed information on routes, delivery points, and statistics on the number of orders and routes.
- Download or print routes and road plans

<ul> <li>▲ 0/5</li> <li>● ①</li> <li>②</li> <li>③</li> </ul>	Serfing equipment Bricks for Capitol Baseball uniform	2016-May-19 20:00 20:00 2016-May-20 00:53 2016-May-20 04:06	2427.0 km 0 m 582.3 km 330.8 km	Hawthorne Blvd 28, Salem, MA 01970, USA N 23Rd St 720, Wilmington, NC 28405, USA N Greenmount Dr 1460, Alexandria, VA 22311, USA Water Falls Rd, Nicktown, PA 15762, USA	+4492760999765865 +4491038546112321 +4409283564518233	Mr. Serfer Mr. D.C. Mr. Baseball Player
	Urgent Order Less Urgent Order Order 1 resent Order 1 Rejected Order 1 Visited, s Order 1 Visited, s	2016-May-20 11:22 2016-May-20 18:06	836.4 km	Old Colony Ter 2, Dorchester, MA 02125, USA Kinburn Side Rd, West Carleton, ON K0A, Canada	+4412312312312312399 +4457012948571598	Mr. Very Respectable Gentleman Ottawa Senator
Bricks N Greenm Estimated 2016-Mag Actual arriv	Order 1 Visited w cs for Capitol mount Dr 1460, Alexandria, d arrival ay-20 00:53 ival	with delay, confirmed with delay, rejected		Bailings 20:00 For m Wate Mr. B	Green Car (Baseball uniform) 0 — 22:00 2016-May-20 04 ny favourite team er Falls Rd, Nicktown, PA 15762, USA Baseball Player	Hallar
Estimated 582.3 km Cost 0 Pyc Vehicle typ Mr. D.C. Phone +449103	n Weight 1000 kg			Calored States United States Cheverne Derver Indarapols Calored Springs	Presburgh 2 Presidencia Chanescon Washington, D.C. Nortok	aggpont
		confirm Rejec		ned a document,		ustomer's



information block, and tooltips on the map.

## HOW IT WORKS? ANALYSIS

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### **Build reports**

Get information about active, planned, and fulfilled routes. View reports on drivers, vehicles, and their groups. Analyse deliveries by order statuses.

#### Add 25 parameters to reports, including:

- Estimated vs. actual arrival time and mileage.
- Deviations between actual and estimated values.
- Vehicle departure time.
- Temperature: minimum and maximum, initial, final, and average.
- Fuel spent on delivery.
- Weight and volume of goods in the order
- The total cost of the goods in the order.

Total orders 18			Percentage of o	orders rejected	Avg time dev 2 days 2:5	ation in orders i3:44	Order's avg volume 242		
Orc	ders								
,	Route/Orders	Driver		arrival time	Deviation	Estimated mileage	Actual mileage	Estimated ti	Status
	Warehouse 1	me	14 Mar	18:34:52	0:00:00	3.83 km	0.00 km	0:19:20	
	Route 3	me	15 Mar	08:00:00	-8:44:42	0.00 km	0.00 km	0:00:00	
	Simple	me	15 Mar	08:00:00	-8:44:42	0.00 km	0.00 km	0:00:00	Confir
	Route 4	me	15 Mar	08:00:00	-8:45:04	0.00 km	0.00 km	0:00:00	
	Harder	me	15 Mar	08:00:00	-8:45:04	0.00 km	0.00 km	0:00:00	Confir
	Route 5	me	15 Mar	12:56:06	-0:39:37	23 km	25 km	1:21:40	
	Beer	me	15 Mar	12:56:06	-1:15:54	0.00 km	0.62 km	0:00:00	Confir
	Order 393	me	15 Mar	13:22:53	-0:07:16	11.26 km	2.72 km	0:26:47	
	Order 396	me	15 Mar	13:28:00	0:03:41	2.72 km	8.13 km	0:05:07	
	Order 395	me	15 Mar	13:40:13	0:40:38	6.99 km	0.00 km	0:12:13	
	Order 394	me	15 Mar	14:02:46	-0:06:32	2.10 km	12.54 km	0:22:33	
	Order 395	me	15 Mar	14:17:46	0:05:46	0.00 km	0.62 km	0:15:00	



Reports with detalization feature 10 more parameters, including wait time, drivers, and comments to orders.

## HOW IT WORKS? CONTACT

#### Chat with drivers

Select any driver in your fleet to discuss any issues online and view photos sent from a mobile app.

#### **Receive and send notifications**

Send notifications to clients, drivers, and operators.

- 5 notifications types to the client's email or phone, including time and distance to delivery.
- 13 notification types to the driver's mobile app on any changes with routes or orders.

You can also send the links with courier's location to buyers. They can track the path of their goods until the delivery point where the link will automatically expire.



9

<b>\$</b>	driver01
	american
	yami
	0GMT driver
	driver02
C	driver03 ( ABL
	1212
0	yami_driver1
Settin	gs
CLI	ENT AND DRIV
	Order on the

Driver



	Chat			
*	egfx	12:2	7	•
- 1	Hello	12:2	7	
- 1	I'm ready	12:2	7	
- 1	What do you think?	12:2	7	
_96335_0)	Here?	12:2	7	
_		06 Feb 2017 00:00		

tting	S						
			GENERAL	WAREHOUSES	PLANNING	NOTIFICATIONS	
CLIE	NT AND DRIVER NO	TIFICATIONS	-	NEW	OPERATOR NOTIFIC	ATIONS	
~	Order on the way	To: Client			Phone		E-mail
		Order %ORDE	R_NAME% on the way	*	+375331111111		operator@company.com
	Client's data	To: Driver			_	ions to an operator	
~	changing	Contact info	of the %ORDER_NAME% ged: %CLIENT_NAME%, ONE1%,	ř	Play sound for n	otifications	
~	Route changes	To: Driver					
		The %ROUTE, Added %ORD %ORDER_NEV	_NAME% route is changed. ER_NEW_COUNT% orders: W%.	× .			

### HOW IT WORKS? SETTINGS

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#### **General settings**

- Set up sending notification to email, mobile, or both
- Choose an address provider for routing accuracy
- Pre-set default order parameters to quickly create new orders



#### Warehouses settings

- Create a warehouse to build delivery routes considering the place of loading.
- Attach vehicles to particular warehouses for faster order distribution
- Attach delivery areas to warehouses for optimised route building.



Name This field is req

Address This field is rea Working hours 08:00 - 18:0

Tags

ATTACHED





		GENERAL	WAREHOUSES	PLANNING	NOTIFICATIONS		
			0	IMPORT ORDERS			0
				Date and time format			
				24.04.2018 20:45		Separator	
				24.04.2018 20:45			
2			0	Notification method			
		Autozoom		Phone 1	Phone 2	C-mail	
	Ŧ	Enabled	*				
		Route parameters		UNITS OF MEASUREM	IENT		0
	~	With traffic	~				
				Cost		Effective capacity	
				1000		10000	

	GENERAL WAREHOUSES	PLANNING	NOTIFICATIONS	
house ALG 56 Bou	chbouk, Dely Ibrahim, Algeria 08:00 - 18:00			1
301 E 1	03 Terrace, Kansas City, MO 08:00 - 18:00			1
quired	Phone	+	+ + + + + + + + + + + + + + + + + + +	
quired	Unloading time, min 15			
(order) GEOFENCES ATTACHED UNITS	s		une area	2. Allow 2. Allow

## HOW IT WORKS? SETTINGS

1	3

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#### **Route planning settings**

Configure parameters for route optimisation.

- Set up speed coefficients in and outside the city for precise delivery time estimation.
- Add warehouses as a starting and end points when creating a route.
- Enable carrying and effective vehicle capacity to be considered in order distribution.
- Plan visits in strict or arbitrary order.
- Configure route validity parameters like mileage, duration, number of orders, and idling time
- Choose route rearrangement rules if validity parameters are infringed.

	GENERAL	WAREHOUSES	PLANNING	NOTIFICATIONS	3	
DISTRIBUTION OPTIMIZATION		0	ROUTE VALIDITY PA	ARAMETERS		(
Routing provider Speed index insid Gurtam V X1		outside city x1	Mileage, km		Duration, min	
slow	fast slow	fast	Orders		Idling, min	
Chandler Way Warehouse  Final warehouse Watery Lane Warehouse	Without warehouses		Carrying capac	ity	<ul> <li>Effective capacity</li> </ul>	
ACTIONS		?	ROUTE SETTINGS			
<ul><li>Use valid route</li><li>Visit a warehouse</li></ul>			Route auto completion At certain time	~	Time (HH:MM) 23:59	
• Create separate routes			Orders should be visited Arbitrary	~		
						S



### MOBILE APPLICATION



### The solution for drivers

- View the list of orders and routes on the map.
- Build the route to a delivery point with external navigation apps.
- Change order statuses, add comments and photos to keep dispatchers informed.
- Notify dispatchers of events and call clients.
- Confirm a delivery by attaching a customer signature.
- Turn drivers' smartphones into GPS trackers.
- Receive push-notifications on orders, routes, and delivery process.



#### <u>kloudip.com</u>

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# CONTACTUS

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